

# Family Farm Management Transition Planning Resources

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1-800-859-7609

## Stewardship

- Generation to Generation: Life Cycles of the Family Business (1997). Gersick, Davis, Hampton and Lansberg. Harvard Business School Press
- Strategic Planning for the Family Business Parallel Planning to Unify the Family and Business (2001), Carlock and Ward. Palgrave.
- Perpetuating the Family Business: 50 Lessons Learned from Long-Lasting Successful Families in Business (2004), John Ward, Palgrave Macmillan.
- The Legacy Family: The Definitive Guide to Creating a Successful Multigenerational Family (2009), Hausner and Freeman, Palgrave Macmillan.

## Family Meetings

- Crucial Conversations: Tools for Talking When the Stakes are High (2002), Kerry Patterson, et al, McGraw-Hill.
- Family Business, (2010). Poza, South-Western Cengage Learning.
- Family Meetings: How to Build a Stronger Family and a Stronger Business.(2010). Aronoff and Ward. Palgrave Macmillan.
- Getting Along in the Family (1999), Edwin Hoover & Colette Hoover, Routledge.
- The Speed of Trust: The One Thing That Changes Everything (2008), Stephen M.R. Covey, Free Press.
- Ties to the Land: Your Family Forest Heritage, (2012), Clint Bentz, et al., Oregon State University, <http://business.oregonstate.edu/familybusinessonline/ties-land>
- Working With the Ones You Love (2000), Dennis Jaffe, Aspen Family Business Group.

## Retirement

- Passing Down the Farm: The Other Farm Crisis. (1996). Jonovic and Messick. Jamieson Press.
- Learning Family Business, (2002). Moores and Barrett. Ashgate Publishing Limited.
- Sudden Death: A Fire Drill for Building Strength and Flexibility in Families (2006), Second Edition, Bonnie Brown Hartley, Cambio Press LLC
- Exiting Your Business, Protecting Your Wealth: A Strategic Guide For Owner's and Their Advisors (2008). Leonetti, Lion Publishing.
- Ties to the Land: Your Family Forest Heritage, (2012), Clint Bentz, et al., Oregon State University, <http://business.oregonstate.edu/familybusinessonline/ties-land>
- AgTransitions <https://www.agtransitions.umn.edu/>
- Preparing to Transfer the Farm, University of Minnesota, <http://www.cfm.umn.edu/Publications/pubs/FarmMgtTopics/TransferringTheFarmSeries.pdf>
- Transferring Your Farm Business to the Next Generation, Ohio State University Bulletin 862 <http://estore.osu-extension.org/productdetails.cfm?PC=2478>

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- Planning the Late-career, Retirement-mode Years. Part VI in the six-part series: Business Management for Farmers. North Central Region Cooperative Extension Service <https://www-mwps.sws.iastate.edu/catalog/farm-business/business-management-farmers-series/planning-late-career-retirement-mode-years>
- Purdue Ag: Planning for a Secure Retirement <https://ag.purdue.edu/programs/areyouprepared/secureretirement/Pages/default.aspx>

## Successor Preparation

- Preparing Successors for Leadership: Another Kind of Hero. (2010), Aronoff and Ward. Palgrave Macmillan.
- Preparing Heirs (2010), Roy Williams and Victor Preisser, Institute for Preparing Heirs.
- Succession Handbook: A Practical Guide to Succession Planning for the 21<sup>st</sup> Century. (2009). Family Business Magazine, Spector Editor, Family Business Magazine Publishing.
- Every Family's Business: 12 Common Sense Questions to Protect Your Wealth (2009), Thomas William Deans, Ph.D., Détente Financial Press.
- Working With the Ones You Love (2000), Dennis Jaffe, Aspen Family Business Group.

## Questionnaires and Checklists

- Transition Planning Guide for Agribusiness. Manitoba Agriculture, Food and Rural Development. <http://www.gov.mb.ca/agriculture/business-and-economics/transition-planning/transition-planning-guide.html>
- The 2014 Austin Family Business Program Excellence in Family Business Awards application is available to families at any time, whether interested in the competition or not, to benchmark progress. AFBP will provide a feedback report based on the scored results. <http://business.oregonstate.edu/familybusinessonline/2014-excellence-family-business-awards>
- Succession Checklist for farm families <http://riskcheck.familybusinessonline.org/>

## Online Resources

- Advisor Search listing of experienced family business professionals: <http://business.oregonstate.edu/familybusinessonline/advisor-search>
- Family Business 360 Breakfast Program companion podcasts <http://business.oregonstate.edu/familybusinessonline/family-business-360>
- Family Business Magazine [www.familybusinessmagazine.com](http://www.familybusinessmagazine.com)
- AgTransitions <https://www.agtransitions.umn.edu/>
- Linked In Interest Group: Austin Family Business Program