

Check whether you are: _____ Senior generation or current owner _____ Successor generation or future owner

Who has responsibility for decisions or actions in the business? (place check below the number that most closely fits your perception)

Your selections (if given in enrollment questionnaire)	Decision or action	Decision/action responsibility of:					Current Perceptions		Future Desired Share**		
		Senior alone	Mostly senior	Equally shared	Mostly successor	Successor alone	Spread of Family's Scores	"Consensus" of Family's Scores*	In one (1) year	In five (5) years	In ten (10) years
		1	2	3	4	5					
	Example task		x				1 - 4	2.8	3	4	5
	WHEN to do daily tasks/chores										
	HOW to do daily tasks/chores										
	Which type or brand, and how much farm input (fertilizer, chemical, feed, etc.) to use										
	When to do major production steps (like planting, harvesting, move livestock, branding, etc)										
	Negotiate sales of crops/livestock										
	When, where or how to sell crops/livestock										
	Keep/maintain physical production records, business records or financial records										
	Supervise or oversee employees										
	Make annual crop/livestock plan; what to produce this year										
	When to pay bills, whom to pay first										
	Recruit, hire, fire or lay off employees										
	Select and negotiate purchase or rental of machines & equipment										
	Identify sources and negotiate loans or outside investors										
	Plan and select new enterprise investment projects (new crops, livestock activities, non- or off-farm business enterprises)										
	Your own task (specify):										
	Your own task (specify):										

* In your family meeting, simply average the numerical score of senior and successor generations. You can give all individuals equal weight, or first calculate an average for each generation and then average across generations. It's really up to you.

** In your family meeting, arrive at a consensus of where you hope to be in the given number of years

Self-identifying Keyword _____